




M&A Practice



KONNOV &
SOZANOVSKY

ATTORNEYS AT LAW

About Us



Established in 1992, Konnov & Sozanovsky is one of Ukraine's leading law firms, with offices in Ukraine, Russia, Cyprus and the UK. The firm is ranked among the top ten Ukrainian law firms according to a top Ukrainian legal periodical, The Yuridicheskaya Practika ("The Practice of Law") 1997-2007 annual surveys.

With extensive knowledge of Ukrainian and international law, as well as a thorough understanding of commerce in Ukraine, our firm is able to meet clients' needs, both domestic and foreign, in every area of law.

We provide comprehensive legal assistance to our clients in the most popular business areas of law such as copyright and media law, competition law, corporate law, real estate, construction and land law, representation in courts, tax law, trade marks, patents, commercial and trade law, securities and financial institutions.

We adopt an individual approach in each case, taking into consideration the peculiarities of a client's business and his preferences. Our practice includes provision of legal assistance in various sectors of economy such as advertising and design, agriculture, banking, energy and power, food industry, insurance, investments and equity market, light industry, media and telecommunications, pharmaceutical, privatization, publishing, real estate and construction, software, spirits industry, tobacco industry, trade and distribution, production of veterinary medications.

Our Services

Recent Cases

We provide our clients with a comprehensive legal support on M&A projects, other corporate issues and matters of competition law. In particular, we provide the following services to our clients:

- Conducting various legal due diligence investigations;
- Drafting investment schemes, optimizing clients' business and corporate patterns;
- Providing general transactional advice (including tax advice);
- Drafting of investment, shareholders agreements and share purchase agreements;
- Obtaining merger clearances from the Antimonopoly Committee of Ukraine;
- Assisting in set up of business in Ukraine (turn-key incorporation of legal entities, opening of representative offices, establishing of joint-ventures and asset management companies);
- Advising on the issues of debt and equity financing;
- Day-to-day legal support of Ukrainian and international clients on all and any corporate issues;
- Advising clients on legal issues relating to shareholders relations;
- Representation of clients in corporate disputes.

1. Konnov & Sozanovsky acted as a Ukrainian legal counsel to International Paper, a company with worldwide activities in the production and supply of paper and packaging, on the issues of Ukrainian merger control law, including obtaining permission of the Antimonopoly Committee of Ukraine for the acquisition of 50% of Ilim, one of Russia's leading pulp and paper producers.
2. Konnov & Sozanovsky acted as a Ukrainian legal counsel to Arkema SA, a leading world producer of vinyl products, industrial chemicals, and performance products has successfully completed the acquisition of shares of Coatex SAS (France), which is active in production of reological additives for water solutions, being a subsidiary of the Omya SAS. Konnov & Sozanovsky acted as a Ukrainian legal counsel to Arkema SA on various stages of acquisition of Coatex SAS, including obtaining clearance from the Antimonopoly Committee of Ukraine for shares' acquisition.
3. Konnov & Sozanovsky acted as a Ukrainian legal counsel to Veolia Proprete (France), a wholly owned subsidiary and waste management division of Veolia Environnement, a global provider of environmental management services, on the issues of Ukrainian merger control law, including obtaining permission of the Antimonopoly Committee of Ukraine for the acquisition of shares of SULO Group, international provider of waste management services.
4. The firm acted as a counsel on Ukrainian law to NFI Empik Media & Fashion in its acquisition of 51% interest in Maratex Group. The firm advised on Ukrainian and certain cross-border aspects of the structuring of acquisition, performed comprehensive legal due diligence, obtained local merger clearance, advised



- on the investment and shareholders agreements relating to the transaction and advised on other pre-closing and post-closing aspects of the transaction.
5. The firm advised the acquirer – FTH Corvette – the Russian media group – on the acquisition of the Ukrainian internet provider. The firm performed the due diligence, advised on the share purchase agreement, credit facilities agreement, pledge agreement and other documents pertaining to the transaction.
 6. Konnov & Sozanovsky performed comprehensive legal due diligence of one of the biggest Ukrainian pharmaceutical companies.
 7. Konnov & Sozanovsky advised the Eastern European Investment Fund on its increase of stake in the Ukrainian company, owner of the network of book stores in Ukraine.
 8. Konnov & Sozanovsky advised the international industrial group active in the area of chemicals production on its acquisition of a Ukrainian industrial company.
 9. Konnov & Sozanovsky advised a Polish-based client – LSP – on the entry into Ukrainian market of educational services and launching of the network of language schools Speak Up. The firm advised the client on structuring of the transaction, establishment of a joint venture with the individuals-investors, prepared investment agreement, credit facilities agreement, handled all necessary registration procedures and advised on other legal matters being the transactional advisor.
 10. Konnov & Sozanovsky performed comprehensive legal due diligence of the target and advised Ukrainian investment fund on the share purchase agreement related to its acquisition of a Ukrainian telecommunications company.
 11. Konnov & Sozanovsky acted as a Ukrainian legal counsel to Basell, a worldwide company active in the manufacture and sale of polyolefins, polyolefin compounds as well as the licensing of polyolefins technology, on the issues of Ukrainian merger control law, including obtaining permission of the Antimonopoly Committee of Ukraine for the acquisition of Lyondell Chemical Company, a US manufacturer of chemicals and plastics, a refiner of heavy, high sulfur crude oil and producer of fuel products.
 12. Konnov & Sozanovsky advised Olimpia Real Estate Holding LTD on its acquisition of the Ukrainian company – owner of land plots in Ukraine. The firm in particular developed the structure of the transaction, prepared memorandum of understanding, drafts of the Articles of Association of the involved companies, advised on the matters relating to the purchase of shares, performed comprehensive legal due diligence of the target and obtained permission of the Antimonopoly Committee of Ukraine.
 13. Konnov & Sozanovsky advised Star Media Group on its acquisition of the participation in the Russian-Ukrainian movie production company. The firm acted as an advisor in corporate and tax restructuring of the target. The firm drafted the tax-efficient structure of the transaction, performed comprehensive legal due diligence of the target, drafted the investment agreement and SPAs, obtained permission of the Antimonopoly Committee of Ukraine.

Our Team



Yevgeniya Derbal, Partner

Banking & Finance, Mergers & Acquisitions, Taxes

Email: yderbal@konnov.com



Borys Lobovyk, Partner

Contracts, Commercial, Mergers & Acquisitions

Email: blobovyk@konnov.com



Helen Popko, Partner

Corporate, Mergers & Acquisitions, Corporate Disputes Resolution

Email: hpopko@konnov.com



Alexey Pustovit, Partner

Competition law, Mergers & Acquisitions, Foreign Investments.

Email: apustovit@konnov.com

Kiev Office

23 Shota Rustaveli Street, Suite 3,
Kiev, 01019, Ukraine
Phone: + 380 (0)44 490-5400
Fax: + 380 (0)44 490-5490
E-mail: info@konnov.com

Chernovtsy Office

13-a Komarova Street, Suite 204,
Chernovtsy, 58017, Ukraine
Phone: + 380 (0)3722 4-5729
Fax: + 380 (0)3722 4-8700
E-mail: chernovtsy@konnov.com

London Office

338 City Road,
London EC1V 2PY,
United Kingdom
Phone: +44 (0) 20 7239 8217
Fax: +44 (0) 20 7239 8286
E-mail: london@konnov.com

Moscow Office

82 Sadovnicheskaya Street, Building 2,
Aurora Business Park Center,
Moscow, 115035, Russia
Phone: + 7 (495) 225-9370
Fax: + 7 (495) 225-9383
E-mail: moscow@konnov.com

Nicosia Office

16 Zenas Kanther Street,
Karandokis Bldg, 7 Floor Office 25-26,
P. O. Box 22571,
Nicosia, 58017, Cyprus
Phone: +357 (22) 872122
Fax: +357 (22) 872123
E-mail: nicosia@konnov.com

